

April 11, 2025



This Supplemental News Report is published as required, is part of the annual MERGENT INDUSTRIAL, OTC INDUSTRIAL, OTC UNLISTED Manuals and will be included in the bound April 2025 Monthly News Reports and is published on our Website.

CONRAD INDUSTRIES INC

Company Website: www.conradindustries.com

History: Incorporated in Louisiana in 1948. Reincorporated in Delaware in Mar. 1998.

In 1996, Co. acquired a conversion and repair facility in Amelia, LA for approx. \$1,000,000.

On Dec. 12, 1997, Co. acquired all of the outstanding shares of Orange Shipbuilding Company, Inc., for \$25,817,000.

In Mar. 1998, Co. became the holding company of Conrad Shipyard, Inc. and Orange Shipbuilding. Co. exchanged shares of Conrad Shipyard, Inc. common stock for shares of common stock of Co. As a result, Co. is a holding company whose only assets consist of all outstanding shares of capital stock of Conrad Shipyard, Inc.

During 2011, Co. purchased real estate at its Orange location, made improvements to the yard, as well as replaced rental equipment with Co. owned equipment.

During 2012, Co. purchased 50 acres of land adjoining its Deepwater facility for \$5.6 million.

During 2013, Co. purchased real estate at its Morgan City location, as well as replaced equipment.

In Apr. 2014, Co. completed the acquisition of the property and buildings of Johnny's Propeller Shop located within Co.'s Morgan City shipyard for \$1.3 million.

On Nov. 11, 2022, Co. appointed Mr. Larry J. Callais to its Board of Directors.

Business: Conrad Industries, Inc. is engaged in the construction, conversion and repair of a variety of marine vessels for commercial and government customers. These vessels include large and small deck barges, tank barges, split-hull dump scows, dredges, multi-cat tugs, liquefied petroleum gas (LPG) barges, liquefied natural gas bunker vessels, lift boats, ferries, push boats, offshore tugboats and other offshore support vessels. It operates five shipyards: one in Morgan City, Louisiana, three in Amelia, Louisiana and one in Orange, Texas. Its portfolio includes Dredge Equipment, Government Projects, Ferries, Inland Push Boats, Offshore Support Vessels, Inland Tank Barge and others.

Property: Co. leases its principal executive offices in an approx. 10,533 sq. ft. of office space in Morgan City, LA.

In St Rose, LA, Co. leased an office of approx. 3,228 sq. ft.

In Morgan City, Co. leases approx. 10,000 sq. ft. of office and warehouse space to house its business development and operations support department.

Co. conducts its operations at five shipyards, one in Morgan City, LA, three in Amelia, LA, and one in Orange, TX.

Morgan City Shipyard

Co. owns and operates its Morgan City, LA shipyard. The yard is located on the Atchafalaya River approx. 30 miles from the Gulf of Mexico on approx. 12 acres. The shipyard has 14 buildings containing approx. 125,000 sq. ft. of enclosed building area and 13 overhead cranes. In addition, the shipyard has one submersible launch barge, 1,300 linear ft. of steel bulkhead, five rolling cranes and a slip. The buildings at the Morgan City shipyard include offices for management and support personnel as well as three fabrication warehouses designed to accommodate marine vessel construction.

Amelia Shipyards

Co. has three facilities in Amelia, LA, which is approx. five miles from Morgan City, LA: Conrad Shipyard Amelia, Conrad Deepwater and Conrad Deepwater South. Conrad Shipyard Amelia is located on the Bayou Boeuf/Intracoastal Waterway approx. 30 miles from the Gulf of Mexico on approx. 16 acres. The facility has a total of seven buildings containing approx. 67,500 sq. ft. of enclosed building area. The site has 2,100 linear feet of bulkhead and two slips.

Conrad Deepwater is located on the Bayou Boeuf/Intracoastal Waterway approx. 30 miles from the Gulf of Mexico and is within one mile of Conrad Shipyard Amelia. The facility is located on a 52-acre previously undeveloped site that Co. owns and developed into a shipyard. This facility has a building containing approx. 5,400 sq. ft. comprising a stock room and maintenance shop, and a 12,400 sq. ft. office building. The site also has 1,700 linear ft. of bulkhead and one slip.

As of Dec. 31, 2023, Co. had six drydocks at Conrad Deepwater, consist of two 120-ft. by 52-ft. drydocks with lifting capacity of 900 tons, two 200-ft. by 70-ft. drydocks with lifting capacities of 2,400 tons, one 200-ft. by 95-ft. drydock with a lifting capacity of 4,000 tons and one 280-ft. by 160-ft. drydock with a lifting capacity of 10,000 tons.

Co. owns 50 acres of property adjoining its Conrad Deepwater facility, which it operates as its Conrad Deepwater South shipyard. Co. owns a 5,800 sq. ft. modular office building to house its engineering department.

Conrad Orange Shipyard

Co.'s Orange, TX shipyard, which is located on the Sabine River approx. 37 miles from the Gulf of Mexico on approx. 25 acres. The shipyard has six construction bays under approx. 110,000 sq. ft. of enclosed building area with 13 overhead cranes. The site also has 150 ft. of steel bulkhead, and 1,900 linear ft. of waterfront including one slip. Co.'s Orange shipyard shipment includes a Wheelabrator, a gantry type Numerical Control plasma burner with a 21-ft. by 90-ft. table, over 60 automatic and semi-automatic welding machines, two rolling cranes, 600, 800 and 1,600-ton transfer/load-out systems and a marine railway with side transfer system. Co. owns its Orange shipyard.

Subsidiaries

Conrad Shipyard, L.L.C.

Conrad Orange Shipyard, Inc.

Conrad Shipyard Amelia, L.L.C.

Conrad LNG, L.L.C.

Officers

John P. Conrad, Jr., Chairman; Chief Executive Officer

Cecil A. Hernandez, President; Secretary

Daniel T. Conrad, Senior Vice President; Subsidiary Officer

Brett T. Wolbrink, Executive Vice President; Chief Operating Officer

Scott A. Thomas, MBA, Vice President; Chief Financial Officer;

Assistant Secretary

Directors

John P. Conrad, Jr., Chairman; Director

Larry J. Callais, Director

Cecil A. Hernandez, Director

Michael J. Harris, Director

Ogden U. Thomas, Jr., Director

Daniel T. Conrad, Director

Auditors: Darnall, Sikes & Frederick

Securities Counsel: Jones Walker, LLP

Transfer Agent: Equiniti Trust Company, LLC, Brooklyn, NY

Shareholder Relations: Scott A. Thomas, Vice President & Chief Financial Officer **Tel:** 985-702-0195

No. of Stockholders: Jan. 10, 2025, 101, record

No. of Employees: Dec. 31, 2024, 396

Address: 1100 Brashear Avenue Suite 200, Morgan City, LA 70380

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Web: www.conradindustries.com

Email: investors@conradindustries.com

Consolidated Income Statement, Years Ended Dec. 31 (\$000):

	2024	2023	2022
Revenue	303,410	239,774	193,856
Cost of revenue	283,837	269,099	209,645
Gross profit (loss)	19,573	(29,325)	(15,789)
Selling, general & administrative expenses	7,380	7,500	7,673
Income (loss) from operations	12,193	(36,825)	(23,462)
Interest expense	199	230	237
Other income (expense), net	6,611	730	412
Income (loss) before income taxes ..	18,605	(36,325)	(23,287)
Current provision (benefit) - federal & state income taxes	3,103	...	(14)
Deferred provision (benefit) - federal & state income taxes	4,276	(9,297)	(5,844)
Provision (benefit) for income taxes	7,379	(9,297)	(5,858)
Net income (loss)	11,226	(27,028)	(17,429)
Weighted average shares outstanding - basic	5,018	5,018	5,018
Weighted average shares outstanding - diluted	5,018	5,018	5,018
Year end shares outstanding	5,018	5,018	5,018
Net income (loss) per share - basic	\$2.24	\$(5.39)	\$(3.47)
Net income (loss) per share - diluted	\$2.24	\$(5.39)	\$(3.47)
Total number of employees	396	360	408

Number of common stockholders.....	101	104	104	equipment, net.....	41,203	42,556	ing credit facility and the maturity has been extended to May 31, 2026. The line of credit, as amended, has a sublimit of up to \$10,000,000 for letters of credit. The interest rate on the line of credit is one-month Term SOFR, plus 2.5% subject to a 3.5% floor, with an initial rate of 6.875%. As of Dec. 31, 2024, no amounts were drawn on the revolving credit facility and a \$5,000,000 letter of credit were committed against the facility, leaving \$5,000,000 available to draw on the facility. The loans are secured by accounts receivable, deposit accounts and chattel paper, and by two dry-docks. The loan agreement contains restrictions on mergers and liens on the collateral and the capital stock of Co.'s subsidiaries. Subject to compliance with financial covenants, the loan agreement does not restrict Co.'s ability to pay dividends, repurchase shares of common stock or incur additional indebtedness.
As is; As of January 12, 2023				Other assets.....	1,070	945	
Consolidated Balance Sheet, Years Ended Dec. 31 (\$000):				Total assets.....	148,463	140,210	
Assets:				Liabilities:			
Cash & cash equivalents.....	23,136	38,593		Accounts payable.....	12,962	13,331	
Contract receivables, gross.....	33,720	20,104		Accrued employee costs.....	4,663	2,186	
Less: allowance for doubtful accounts.....	100	216		Accrued expenses.....	3,696	2,741	
Contract receivables, net.....	33,620	19,888		Current maturities of long-term debt.....	1,500	1,625	
Cost & estimated gross profit in excess of billings on contracts in progress.....	32,293	14,589		Billings in excess of costs & estimated gross profit on contracts in progress.....	40,853	44,955	
Inventories.....	2,244	2,104		Total current liabilities.....	63,674	64,838	
Income tax refund.....	1,086	3,100		Long-term debt - less current maturities.....	1,375	2,875	
Other receivables.....	...	21		Deferred income taxes.....	1,283	1,627	
Other current assets.....	13,811	18,414		Other non-current liabilities.....	736	701	
Total current assets.....	106,190	96,709		Total liabilities.....	67,068	70,041	
Land.....	12,832	12,832		Common stock.....	73	73	
Buildings & improvements.....	72,278	72,151		Additional paid-in capital.....	29,104	29,104	
Machinery & equipment.....	36,276	36,845		Treasury stock, at cost.....	38,892	38,892	
Drydocks & bulkheads.....	16,670	15,923		Retained earnings (accumulated deficit).....	91,110	79,884	
Barges & boat.....	1,022	1,022		Total shareholders' equity.....	81,395	70,169	
Office & automotive.....	2,001	2,082					
Construction in progress.....	1,665	812					
Property, plant & equipment, cost.....	142,744	141,667		Long Term Debt: Dec. 31, 2024, \$2,875,000 (including current portion of \$1,500,000) secured term loan, bearing interest at a fixed rate of 3.5%, due Nov. 21, 2026.			
Less accumulated depreciation.....	101,541	99,111		Line of Credit: Co. and its subsidiaries entered into a loan agreement on Nov. 21, 2016, including a \$10,000,000 revolving credit facility and the maturity has been extended to May 31, 2026. The line of credit, as amended, has a sublimit of up to \$10,000,000 for letters of credit. The interest rate on the line of credit is one-month Term SOFR, plus 2.5% subject to a 3.5% floor, with an initial rate of 6.875%. As of Dec. 31, 2024, no amounts were drawn on the revolving credit facility and a \$5,000,000 letter of credit were committed against the facility, leaving \$5,000,000 available to draw on the facility. The loans are secured by accounts receivable, deposit accounts and chattel paper, and by two dry-docks. The loan agreement contains restrictions on mergers and liens on the collateral and the capital stock of Co.'s subsidiaries. Subject to compliance with financial covenants, the loan agreement does not restrict Co.'s ability to pay dividends, repurchase shares of common stock or incur additional indebtedness.			
Property, plant &							

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